# Foundation for Foster Children

Board Meeting Minutes Date: 2/5/2025 Time: 8:30am Meeting called to order by: Kim Baxter, Board President

### In Attendance:

*Board Members (in person)*: Kim Baxter, Michelle Chira, Brent Johnson, Paul Zeniewicz, Georgeann Ballou, Sheena Thakar, Purvi Jayswal, Sejal Patel, Jennifer Spooner, Lisa Lawrence, Kay Redlich, Melissa Meyer, Caleb Liptak *Staff (in person)*: Raquel Bell, Carmen Garcia, Sarah Falk

### **Consent Agenda:**

Approval of the board minutes from the last meeting and the most recent financial reports. No discussion was had.

Kim motioned to approve:

- 1<sup>st</sup>
- 2<sup>nd</sup>
- All agreed, none opposed.

#### Introductions

Present board members, Raquel, and Carmen

## **Executive Director Report (Raquel):**

2024 Financials

• Strong balance sheet, next steps are figuring out where to spend it.

#### 2024 Fundraising

- Discussed "Key Donor Metrics"
- 81 lapsed donors compared to 2023's 236 lapsed donors
- Board giving went up almost \$50,000 from 2023
- Increased number of donors from 382 to 548

#### 2024 Programs

- 800 hours of normalcy opportunities
- 973 hours of tutoring
- 6926 hours of advocacy work
- Over 90% in all 5 factors

#### **Board Member Meetings**

- Updated 2025 Committee Members
- Committee Involvement
  - Executive: strategic plan
    - Finance: annual budget
    - Management: operational risk, governance measures
    - o Planning: recruiting board members, strengthening board relationships
    - Advisory: fundraising strategy
- Meeting Structure update
- Discussion regarding having an agenda prepared prior to each board meeting and board attendance

#### 2025 Update:

- Organization Chart update (hired two new advocates)
- Budget: \$1.7 million; \$150,000 of that is prior grants
- Fundraising plan: (1) Recurring giving, (2) Major donors, (3) Donor pipeline growth

- Communication strategy: social media, monthly newsletter, website, press releases, annual mailing, thank-you letters, speaking engagements
- Event Calendar

# Finance Committee (Jennifer):

- Rental property update
  - Reducing price
  - Possibly switching brokers
  - Possibly renting the space out

# Planning Committee (Michelle):

- Board member application to be filled
- Application will be sent out after meeting today

Ask for board: Snack fridge sponsorship

# **Meeting Adjourned**

# Foundation for Foster Children

Board Meeting Minutes Date: 4/10/2025 Time: 8:30am Meeting called to order by: Kim Baxter, Board President

### In Attendance:

Board Members (in person): Kim Baxter, Lara Lee, Jennifer Spooner, Caleb Liptak, Michelle Chira, Purvi Jayswal, Kay Redlich, Paul Zeniewicz, Samantha Rist, Sheena Thakrar, Melissa Meyer, Lisa Lawrence, Brent Johnson Staff (in person): Raquel Bell, Sarah Falk

## Consent Agenda:

Approval of the board minutes from the last meeting and the most recent financials and minutes.

No discussion was had.

Kim motioned to approve:

- 1<sup>st</sup> Caleb
- 2<sup>nd</sup> Paul
- All agreed, none opposed.

## Strategic Plan (Raquel)

- Raquel shared: Vision Statement, Mission, Values
- Discussed strategic goals and sizing report
- Discussed fundraising plan update
- Consultant update (Advisory Committee)
  - Recommended consultant: Martha Mannarino
  - Raquel to share deliverables
- Senior Manager, Development update
  - Two candidates for consideration Peter and Maureen; discussed pros and cons
  - Raquel checking references today
  - Michelle suggested "Day in the Life" option with candidates
- Went over FFC Development Calendar
- Fields BMW Event
  - Key takeaway: leave with a clear understanding of 3 specific things that distinguish FFC from other organizations
  - Board input and brainstorming
    - Event planning support: Lisa to ask her sister for help
    - Fundraising activity/ask: Lara suggested tailgate model with the cars, possibly having Thursday night game on, cocktail hour on a weekday
    - Key Messaging what makes FFC unique?: using a video of youth speaking about the impact, stations highlighting different programs/aspects, statistics/metrics

## **Executive Committee (Kim)**

- Orange County Government Citizens Commission for Children
  - Need to formally respond to their letter regarding repayment
  - o \$250K in the new 2025 OC contract which we cannot receive until repayment is complete

## Advisory Committee (Caleb)

• Covered in Fundraising Plan Update

# Finance Committee (Jennifer):

- Monthly Financials
  - Pledges: being revisited, following up to make sure pledges are being paid
- Audited Financials & 990
  - 990 will be distributed when complete
- Rental Property
  - Looking at leasing options due to property sitting on the market

## Management Committee (Paul)

- Board Policies and Procedures
  - o Updated

# Planning Committee (Lara):

- Board engagement scorecard
  - Members will be scored at the end of the year to discuss engagement
- Board Portal
  - Documents to live on the portal
  - Understand data security; there needs to be a place where our information lives
- New BOD member orientation
  - Board members to complete orientation with new members rather than Raquel
- Potential New Board Member: Ryan Hatcher
  - Former foster youth who has been engaged with FFC for many years before aging out of the programs.

## Meeting Adjourned - 10:30 AM